

ACCESS MY PRODUCTION REPORTS

Step 1

Navigate to the menu and select *My Production* under the Statistics heading.

Statistics

My Production

Market Summary

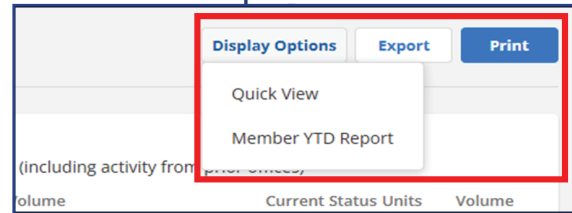
Market Trends Graphs

Market Trends Reports

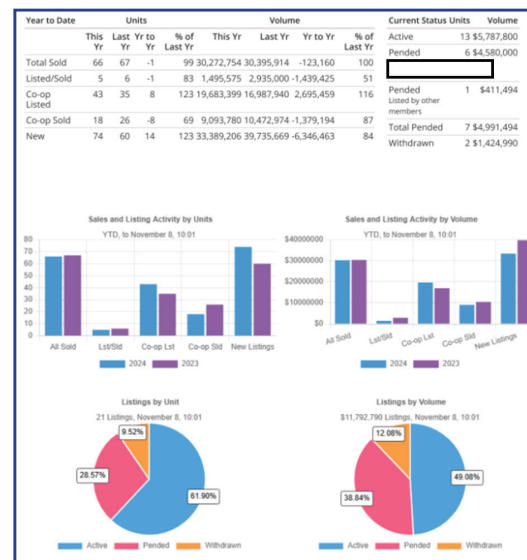
Inventory & Production

Step 2

Use the drop-down menu next to *My Production Report* to select the type of report you want to run: *Quick View* or *Member YTD Report*. Additionally, you have the option to print these reports or export them to a spreadsheet.



Quick View provides a year-to-date comparison of your statistics against the previous year's, displayed both numerically and graphically. *My Production Report* offers detailed insights into your listing and sales statistics. If you've transferred offices during the year, this report includes activity from your previous offices as well.



Active Listings	Current	Office	%	MLS	%
Units	13	117	11.1	15,308	0.08
Listing Sides	12.0	112.5	10.7	15,308	0.08
Volume	\$5,787,800.00	\$54,097,125.00	10.7	\$6,696,108,171	0.09
Average List	\$445,215.38	\$462,368.59	96.3	\$437,425	101.8
Median List	\$317,000	\$374,900	84.6	\$324,999	97.5
Average DOM	101	95	106.3	111	91.0
Average Price Change	\$12,275	\$-56,223	-	\$-28,516	-
Average % Price Change	-1.11	-6.26	17.7	-5.81	19.1
# Extended	1	18	5.6	1,545	0.06
# Back on Market	5	20	25.0	2,062	0.24

New Listings	ThisYearYTD	LastYearYTD	Change	Change%	Office	%	MLS	%
Units	74	60	14	23.3	157	47.1	53,549	0.14
Listing Sides	60.0	48.5	11.5	23.7	151.5	39.6	53,549	0.11
List Volume	\$33,389,206.00	\$39,735,669.00	-\$6,346,463	-16.0	\$67,720,881.88	49.3	\$19,708,456,328	0.17
Average List	\$451,205.49	\$662,261.15	-\$211,056	-31.9	\$431,343.20	104.6	\$368,045	122.6
Median List	\$382,500	\$504,950	-\$122,450	-24.2	\$374,000	102.3	\$298,990	127.9
Average DOM	41	56	-15	-26.8	75	54.7	67	61.2
Average Price Change	-\$16,550	-\$46,190	\$29,640	64.2	-\$33,405	49.5	\$21,887	-
Average % Price Change	-3.73	--5.22	-3.7	0	-6.02	62.0	-5.92	63.0
# Extended	0	0	4	-	0	-	3,146	0.13
# BackonMarket	25	0	29	-	0	-	6,435	0.45
Units (Sold)	50	52	-2	-3.8	28	178.6	26,025	0.19
Sides (Sold)	36.0	40.5	-4.5	-11.1	22.5	160.0	26,025	0.14

The *Member YTD Report* provides a detailed breakdown of your year-to-date production, including active, new, sold, pending, withdrawn, canceled, and expired listings. These tables allow you to compare your production with that of your office and your MLS.