

Exclusive Right of Sale Listing Agreement (Worksheet)

Page 1 - Lines 1 through 3

Make sure the names are correct. Don't put Owner of Record for the seller. Use the name in public records. Indicate the relationship of the buyers.

Page 1 - Lines 4 through 11

Authority to Sell Property. Listing Period. Listing extends to closing. Seller represents they have authority to sell property.

Page 1 - Lines 12 through 18

Description of Property

Page 1 - Lines 19 through 20

Occupancy

Page 1 - Lines 21 through 38

Price and Terms

Page 1 - Lines 39 through 40

Broker Obligations

Page 1 - Lines 41 through 48

Multiple Listing Service

Page 2 - Lines 49 through 83

Broker Authority: Seller authorizes Broker to:

Page 2 – Lines 84 through 105

Seller Obligations

Page 2 & 3 – Lines 106 through 129

Compensation

Page 2 & 3 – Lines 130 through 136

Cooperation with and Compensation to other Brokers

Page 3 – Lines 137 through 141

Brokerage Relationship

Page 3 – Lines 142 through 148

Conditional Termination

Page 4 – Lines 149 through 159

Dispute Resolution

Page 4 – Lines 160 through 166

Miscellaneous

Page 4 – Lines 167 through 179

Additional Terms

Page 4 – Lines 180 to 191
